2014 Florida Dairy Business Conference

Wednesday, August 6, 2014 ★ 9:30 am registration/program 10am—5 pm

Southern Livestock Pavilion / Marion County Extension Conference Center
2232 NE Jacksonville Road, Ocala, FL

July Corn, Soybean and Milk Outlook and
Using Livestock Gross Margin (LGM) - Dairy Insurance to Your Advantage—
John Van Sickle, Director of the International Agricultural Trade and Policy Center, University of Florida

Factors Influencing Milk Pricing and Potential Future Trends—
Calvin Covington, former CEO of Southeast Milk, Inc.

Washington Dairy Policy Update and
Optimizing Use of the New Farm Bill’s Margin Protection Program—
Joe Outlaw, Co-director of the Agriculture Food Policy Center, Texas A & M

Panel Q & A — Choosing the Best Margin Insurance Options
Joe Outlaw, John Van Sickle, and Calvin Covington

Row Crop Pesticide and Fertilizer Decision Making—
David Wright, University of Florida Agronomy Specialist

Producer Panel— Hiring, Training and Evaluating Employees
David Bray, University of Florida Emeritus Dairy Extension Specialist
Guy Wayne Parrish, Manager of Grassy Bell Dairy, Bell, FL
Gustavo Munoz, Manager of Brooksco Dairy, Quitman, GA
Mohamid El-shiek, Feed Manager of North Florida Holsteins, Bell, FL

Dairy Employee Salary Survey Results—
Mary Sowerby, University of Florida Regional Dairy Extension
Keegan Gay, University of Florida Ag Extension and Education Ph.D. student

Registration includes conference materials, lunch, and refreshments.

$10 payable at the door (cash or check only) with pre-registration / $15 without pre-registration.

UF Faculty and Students must pre-register!
Reserve your place by Friday, August 1st.

For more information, contact: Mary Sowerby meso@ufl.edu 386-362-2771
Keegan Gay kdgay@ufl.edu 502-545-1560

Please complete the form and mail, fax or e-mail by August 1st to: Mary Sowerby,
Suwannee County Extension, 1302 11th Street SW, Live Oak, FL 32064
Fax (386) 364-1698 or e-mail meso@ufl.edu Please list all registrants separately.

Name: ___________________________________  Farm Name: ___________________________________

Address: ______________________________________________________________________________

Phone: ______________________________________________________________________________

E-mail: ______________________________________________________________________________

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